APPLIED DATA SCIENCE - A   
Q&A Preparations

short line

**Group B**

Clients want to make predictions about how many medications they will deliver.

1. What kind of trends do you want to see to make your predictions?
2. What do you expect to get from the predictions? (How many customers you will receive, how many medications you will sell…?)
3. What’s the general lead time for delivering/ordering medicines?
4. How long does the process take when a customer is ordering medicines?
5. How do customers pay their order? (Do they have to pay it beforehand or do they pay after they receive their medication?)
6. What does column 12 mean, contribution? -
7. What information could benefit the pharmacy and the customers itself?-
8. Is there any medicine that is hard to get from the supplier?
9. Do you have restrictions, when a customer has no right to order certain kinds of medications?
10. Are there restrictions on how many medications customers can order?
11. How are you going to secure the delivery time?

short dash